



**ENINRAC CONSULTING**  
**Campus Recruitment - 2020 Passing Out Batch**  
**(Only for Unplaced Students)**

<b>Company</b>	Eninrac consulting
<b>Batch</b>	<b>2020 Passing Out Batch</b>
<b>Date of Online</b>	<b>Will be informed later</b>
<b>Job Title</b>	Profile 1 : Research Associate Profile 2 : Sales Executive
<b>Eligible Degrees</b>	B.Tech / MCA / MBA
<b>Eligible Branches</b>	All
<b>Location</b>	Delhi/NCR
<b>Compensation (CTC)</b>	<b>INR : 3.50 LPA + Incentives</b>
<b>Roles &amp; Responsibilities</b>	<p><b><u>Profile 1:</u></b></p> <ul style="list-style-type: none"><li>- Coordinate activities involving work on research reports, Advisory and consulting services, research on demand services and other portfolios</li><li>- Assisting the senior analysts/consultants/heads with the desired set of data as per the requirement.</li><li>- Work on “Omnicores” coordinating with the team for doing daily updates related to regulatory landscape, project updates, state matters etc. across energy and infrastructure segments</li><li>- Organising, building and maintaining required the data sets as per the requirement and coordinating with the research and consulting team.</li><li>- Collecting the required set of data on companies existing in the energy and infrastructure segment and consolidating information into reports and presentation</li><li>- Coordinating with the business development team in giving download sessions about the research reports</li><li>- Cater to the ad-hoc requirements of the team</li></ul> <p><b><u>Profile 2:</u></b></p> <ul style="list-style-type: none"><li>- Prospect revenue opportunities (cold call) and build a pipeline to chase monthly/ quarterly targets.</li><li>- Build a strong client relationship and grow accounts to their maximum potential.</li><li>- Coordinate with different department and act as the customer point of contact of ensures all queries, problems or issues are dealt with appropriately.</li><li>- Use LinkedIn search and Google search techniques to source information.</li><li>- Researching market and industry trends.</li><li>- Identifying sales and services that would appeal to new clients.</li></ul>

<b>How to Apply?</b>	<p>All interested and Eligible students need to apply on the link below latest by <b>2:00 PM, 25<sup>th</sup> February 2020</b></p> <p><a href="#"><u>CLICK HERE</u></a></p>

**My Best Wishes are with you!**

**Prof (Dr.) Ajay Rana**

Ph.D (CSE) & M.Tech (CSE) - Two Time Gold Medalist  
SMIAENG, SMIACSIT, LMISTE, LMPF, LMCSI & MIET (UK)

**Senior Vice President – Amity Education Group**

**Dean – Industry & Academia Alliance**

**Advisor – Amity Education Group**